

Key Pitfalls to Avoid in MedTech Clinical Data Collection

Broadcast starts at
19:00 CET/13 PM ET, April 7th

Brought to you by



MEDICAL DEVICE QUALITY IS ALL WE DO, AND WE'RE ALWAYS AHEAD OF THE GAME.

75

years industry
experience

275k

podcast listeners

#1

blog and podcast
in the industry

114k

look to us for the
latest in quality

FEATURED IN

THE WALL STREET JOURNAL.

THE VERGE



Forbes

QUALITYDIGEST

MDDI

Inc.

MedTech
Intelligence



Medical Design
& OUTSOURCING

TNW
THE NEXT WEB

Entrepreneur

MPO



“Best eQMS I have ever
used...”

This is the easiest eQMS I have used in the 20 years I have been in the Medical Device Industry. *It is simple, intuitive and easy to use...* We are successfully implementing a Quality Culture.

- Director of Regulatory Affairs
& Quality Assurance

“Modern QMS Software and Outstanding Customer Service.”



“Demystifying QMS and Regulatory Requirements”



“Makes your QMS Simple and Effective”



Today's Hosts



Jón I. Bergsteinnsson
Co-Founder & CCO - EMEA



Páll Jóhannesson
Co-Founder & CEO



The First and Only
Electronic Data Capture Platform for MedTech

Our Experience

- Supported over 250 device studies with Electronic Data Capture
- Medical Devices Classes I to III and Diagnostics
- Assisting throughout the whole MedTech life-cycle
- EU, Americas, Middle-East, New Zealand, Australia, SE Asia

The Challenges for **Devices & Diagnostics**

1

MedTech clinical operations are different

Device studies are small, require different and varied data. Clinical data collection includes studies, experience surveys, case-series, design validation and more.

3

Updated Standards

ISO 14155:2020 places heightened requirements on clinical operations, both pre- and post-market. Electronic data capture has become a must.

2

Changes in Regulations and Focus

New regulations in Europe (MDR and IVDR), together with increased focus on clinical data by the FDA, impact the amount and quality of clinical data needed for market access.

4

Value-Based Procurement

MedTech solutions are being evaluated based on the performance and safety measured before and after application. Clinical data collection is not solely bound to regulatory affairs.

The Problem with **Traditional eClinical Solutions**

- Data collection options are limited to "Phase 1-4" trials
- Data formats are standardized to pharmaceutical standards
- Licensing and pricing is designed for "big pharma" studies
- Set up, maintenance, and data management operations are costly and resource demanding
- Compliance documentation to support MedTech standards is non-existing



7 Common Pitfalls in MedTech Clinical Data Collection

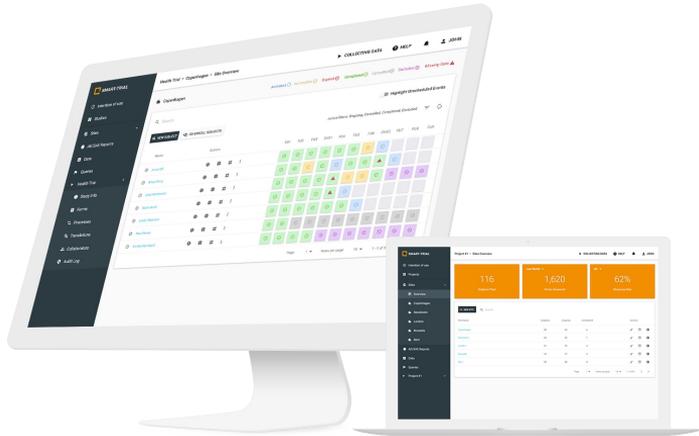


#1 - Starting Off on Paper



- 1. Starting off on paper
- 2. Collect too much data
- 3. Forgetting the individual
- 4. Rely too much on KOL
- 5. Forgetting the clinical workflow
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

Go Digital



1. Starting off on paper → Go digital
2. Collect too much data
3. Forgetting the individual
4. Rely too much on KOL
5. Forgetting the clinical workflow
6. Mixing data collection tools
7. Forgetting GCP and validation

Go Digital

- Efficient data collection and monitoring
- Assistance with GCP requirements
- Live continuous access and oversight
- Save time and resources

- 1. Starting off on paper → Go digital
- 2. Collect too much data
- 3. Forgetting the individual
- 4. Rely too much on KOL
- 5. Forgetting the clinical workflow
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

#2 Collect too Much Data

- Heavy workload on clinical staff
- Increases complexity of operation and monitoring of data
- Increases time and effort on data management and data analysis

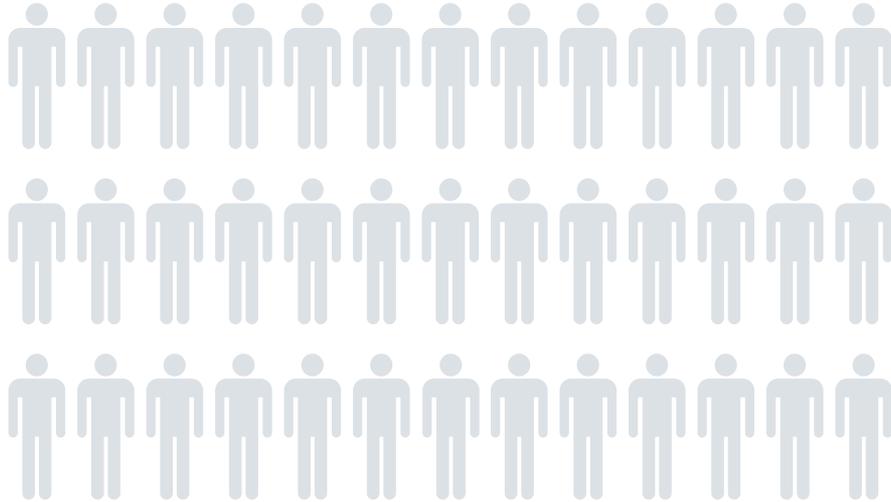
- 1. Starting off on paper → Go digital
- 2. Collect too much data
- 3. Forgetting the individual
- 4. Rely too much on KOL
- 5. Forgetting the clinical workflow
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

Start at the End

- 01 HYPOTHESIS 
- 02 STATISTICAL ANALYSIS PLAN 
- 03 DATA COLLECTION PLAN 
- 04 DATA COLLECTION 

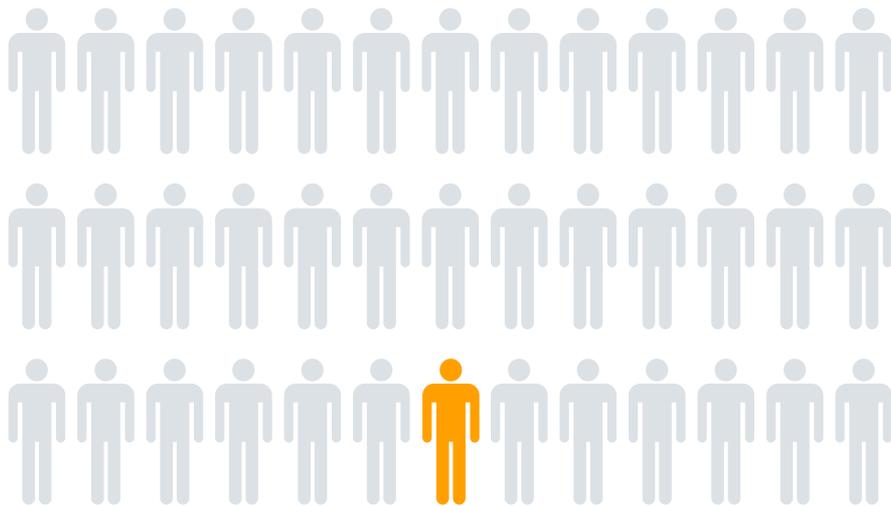
- 1. Starting off on paper → Go digital
- 2. Collect too much data → Start at the end
- 3. Forgetting the individual
- 4. Rely too much on KOL
- 5. Forgetting the clinical workflow
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

#3 Forgetting the Individual



- 1. Starting off on paper → Go digital
- 2. Collect too much data → Start at the end
- 3. Forgetting the individual
- 4. Rely too much on KOL
- 5. Forgetting the clinical workflow
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

Include PRO Data in Your Study



- 1. Starting off on paper → Go digital
- 2. Collect too much data → Start at the end
- 3. Forgetting the individual → Include PRO data
- 4. Rely too much on KOL
- 5. Forgetting the clinical workflow
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

#4 Rely too Much on KOLs



- 1. Starting off on paper → Go digital
- |
- 2. Collect too much data → Start at the end
- |
- 3. Forgetting the individual → Include PRO data
- |
- 4. Rely too much on KOL
- |
- 5. Forgetting the clinical workflow
- |
- 6. Mixing data collection tools
- |
- 7. Forgetting GCP and validation

Go Beyond Clinical Evidence



- 1. Starting off on paper → Go digital
- 2. Collect too much data → Start at the end
- 3. Forgetting the individual → Include PRO data
- 4. Rely too much on KOL → Go beyond clinical evidence
- 5. Forgetting the clinical workflow
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

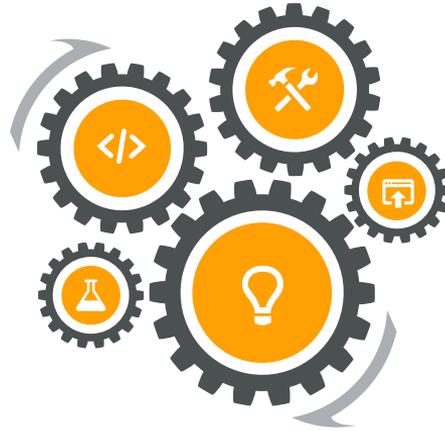
#5 Forgetting the **Clinical Workflow**

- Good study design does not equal quality data
- Variation between sites & countries
- Missing and erroneous data, dropouts, and lack of motivation

- 1. Starting off on paper → Go digital
- 2. Collect too much data → Start at the end
- 3. Forgetting the individual → Include PRO data
- 4. Rely too much on KOL → Go beyond clinical evidence
- 5. Forgetting the clinical workflow
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

Test, Test, and Test

- Analyze the workflow and differences
- Identify risks and how to mitigate them
- Test, test, and test, and seek feedback



- 1. Starting off on paper → Go digital
- 2. Collect too much data → Start at the end
- 3. Forgetting the individual → Include PRO data
- 4. Rely too much on KOL → Go beyond clinical evidence
- 5. Forgetting the clinical workflow → Test, test, and test
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

#6 Mixing Data Collection Tools

Excel/Access Files



Free Survey Tool

In-house
Databases



Paper

EDC

Multiple Native
Applications

- 1. Starting off on paper → Go digital
- 2. Collect too much data → Start at the end
- 3. Forgetting the individual → Include PRO data
- 4. Rely too much on KOL → Go beyond clinical evidence
- 5. Forgetting the clinical workflow → Test, test, and test
- 6. Mixing data collection tools
- 7. Forgetting GCP and validation

Define a Standard



ONE STANDARD FOR ALL DATA

- Brings overview and control to chaos
- Improves data quality
- One access to all data
- Enhances regulatory compliance

1. Starting off on paper → Go digital
2. Collect too much data → Start at the end
3. Forgetting the individual → Include PRO data
4. Rely too much on KOL → Go beyond clinical evidence
5. Forgetting the clinical workflow → Test, test, and test
6. Mixing data collection tools → Define a standard
7. Forgetting GCP and validation

#7 Forgetting GCP & Validation



- 1. Starting off on paper → Go digital
- 2. Collect too much data → Start at the end
- 3. Forgetting the individual → Include PRO data
- 4. Rely too much on KOL → Go beyond clinical evidence
- 5. Forgetting the clinical workflow → Test, test, and test
- 6. Mixing data collection tools → Define a standard
- 7. Forgetting GCP and validation

Go with Compliance

- *“Better safe than sorry”*
 - Choose tools that are validated, e.g., according to PIC/S
 - Request documented compliance with ISO14155 (GCP), GDPR, FDA CFR21 Part11 etc.
- 1. Starting off on paper → Go digital
 - 2. Collect too much data → Start at the end
 - 3. Forgetting the individual → Include PRO data
 - 4. Rely too much on KOL → Go beyond clinical evidence
 - 5. Forgetting the clinical workflow → Test, test, and test
 - 6. Mixing data collection tools → Define a standard
 - 7. Forgetting GCP and validation → Go with compliance

TIME FOR

Q & A

Get to Know Us Online



SMART-TRIAL

All MedTech companies should be able to collect high-quality clinical data in compliance with regulatory requirements

1,536 followers



Blog <https://www.smart-trial.com/blog>

White papers <https://www.smart-trial.com/white-papers>

Meet Us **in June**

WE ARE EXHIBITING AT



JUNE 6-8 | SAN DIEGO, CALIFORNIA