



Implementing Risk Throughout the Entire Product Lifecycle

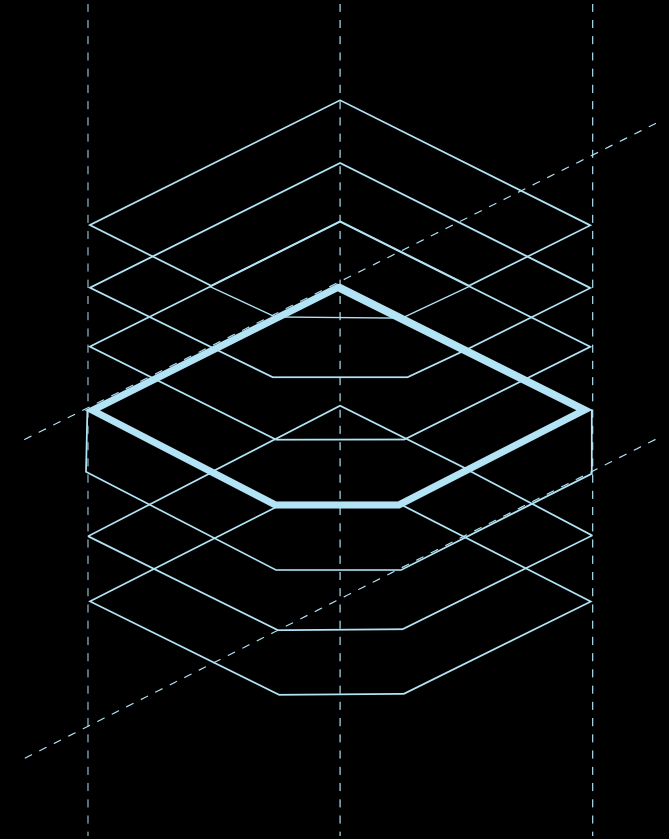
May 25, 2023



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100+

years industry
experience

522k

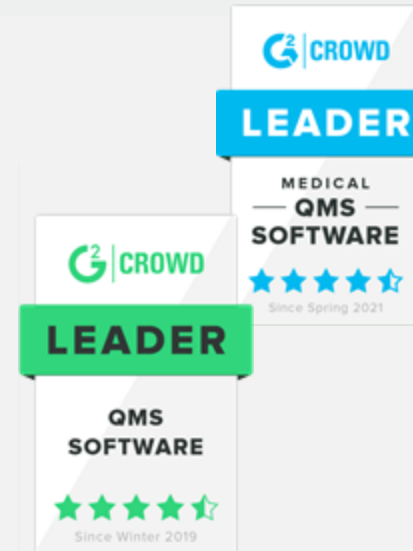
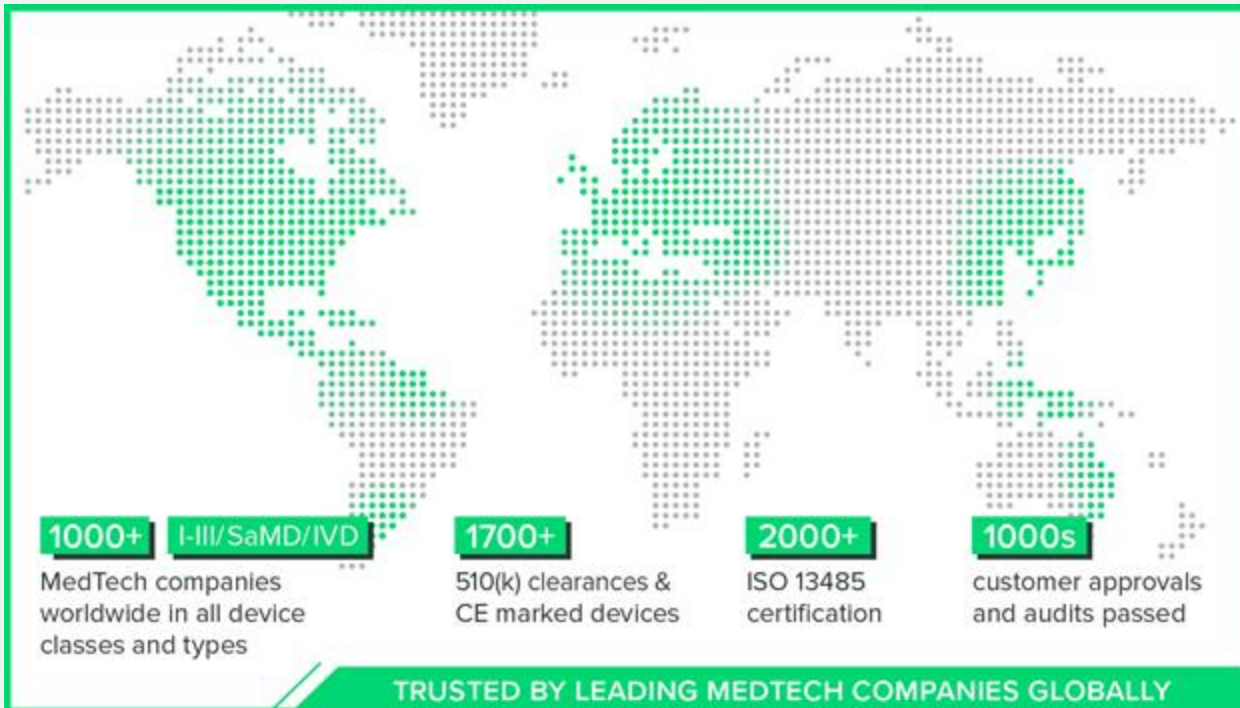
podcast listeners

200k+

look to us for the
latest in quality

#1

blog and podcast
in the industry



“Best QMS I have ever used...”

This is the easiest eQMS I have used in the 20 years I have been in the Medical Device Industry. ***It is simple, intuitive and easy to use...*** We are successfully implementing a Quality Culture.

- Director of Regulatory Affairs
& Quality Assurance

“Modern QMS Software and Outstanding Customer Service.”

★★★★★

“Demystifying QMS and Regulatory Requirements”

★★★★★

“Makes your QMS Simple and Effective”

★★★★★

greenlight guru

With a Growing Global Presence in **10 Countries**

Additional Delivery & Business Offices in Amsterdam, Szeged, Krakow, Debrecen, Iasi, Pecs, Timisoara, Banja Luka, Mostar, Tuzla, Novi Sad, Kragujevac, Nis, and Subotica

FTE Professionals

2,400+

Development Centers & Offices

20+

Silicon Valley (Global HQ)

Minneapolis

Chicago

New York City

Atlanta

London

Amsterdam

Gothenburg

Cluj

Bucharest

Warsaw

Budapest

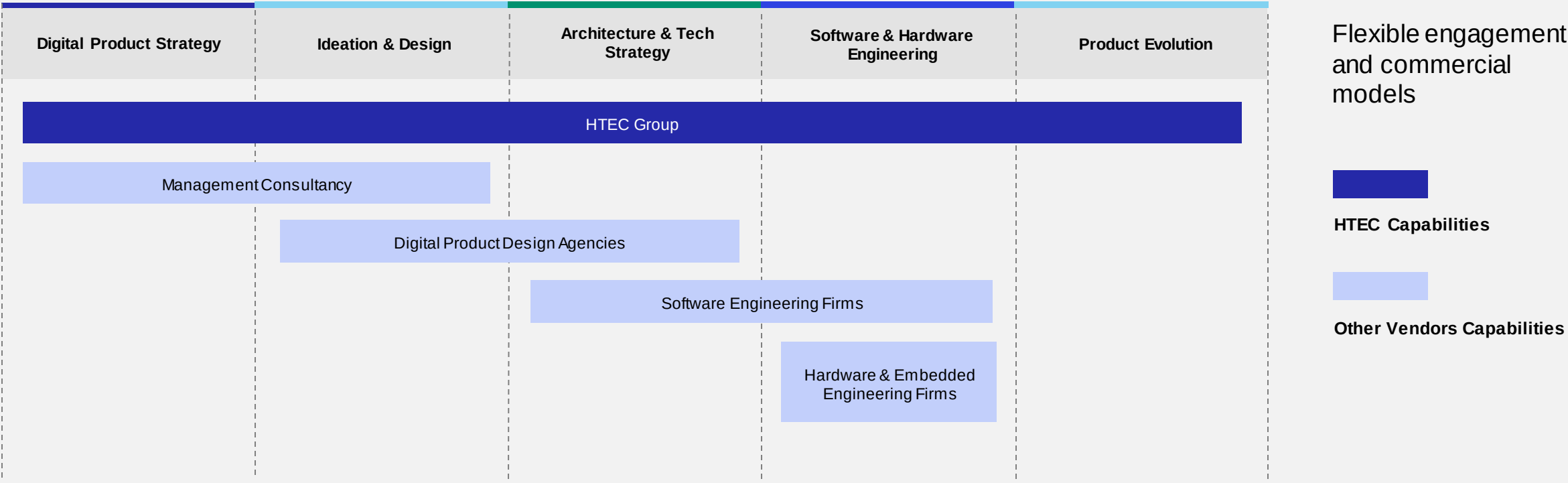
Belgrade

Skopje

*Opening offices in Latin America through a strategic acquisition is a possibility

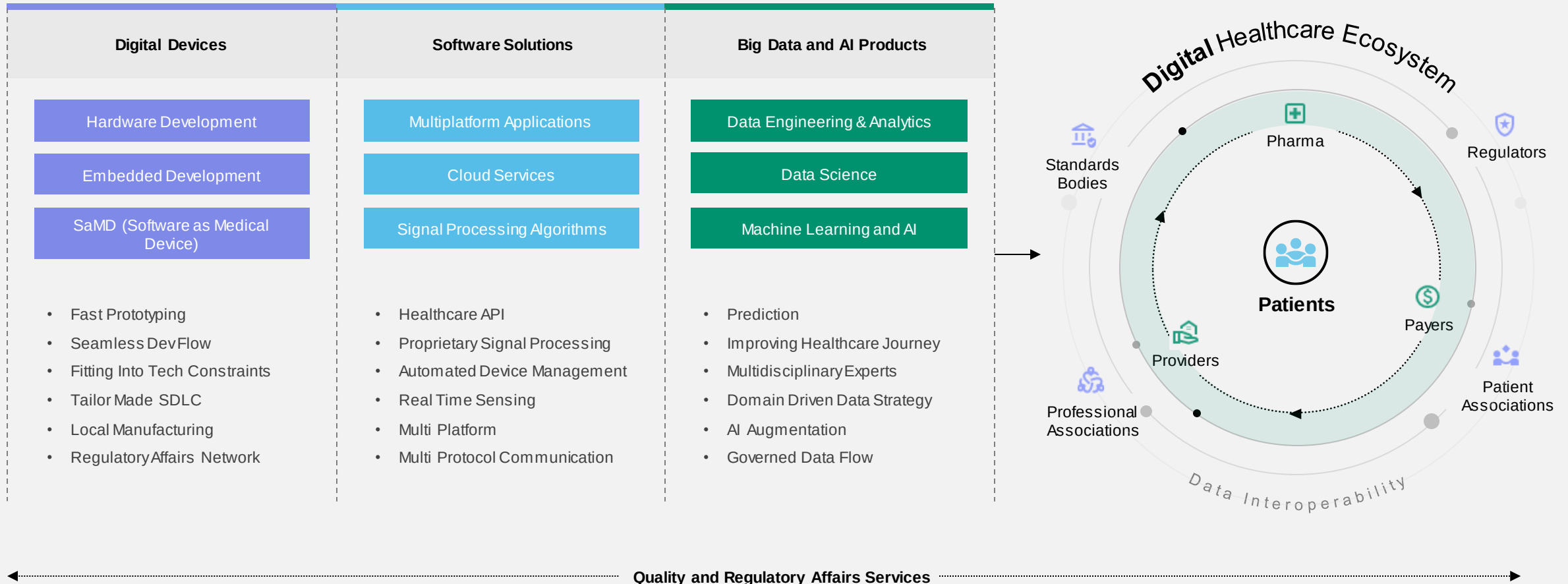
Why Organizations Partner With HTEC Group

We are trusted partner who can meet you where you are on your digital journey and help you **achieve your desired goals** by planning a **successful strategy**, but also expertly **design, deliver and evolve a best-in-class digital solution**.



Healthcare and Life Science E2E Solutions

5



Prioritizing Patient Safety

The Role of Risk Management

Poor quality is harmful!

Time to market | Revenue | Penalties | Warranty claims | Adverse events | Liquidity

Rework | Missed deadlines | Complaints | Missed regulatory approval | Scrap | Qa&qc costs

Team morale & stress | Complaint investigation costs | Excess verification | Lost sales |

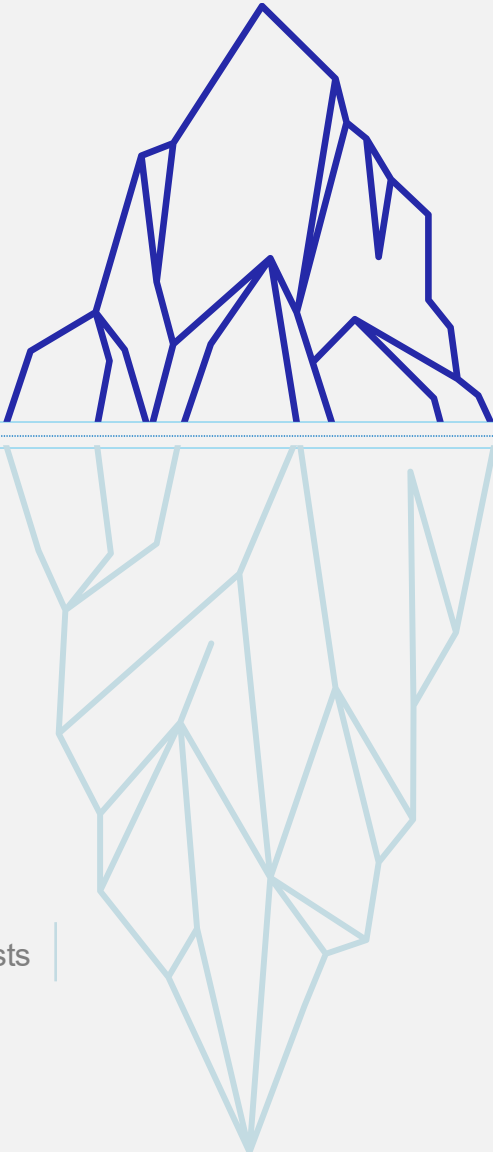
Excessive overtime | Loss of future business | Ideal time | Reputation damage |

Unused capacity | Improvement program costs | Past due receivables | Rush delivery costs |

Recruitment costs | Loss of client goodwill | Loss of market share | Excessive employee turnover |

Retrofit costs | Excessive project management costs | Time loss due to adverse events | Expediting costs |

Technical documentation revisions | Client loyalty lost | Inability to scale | Planning delays |



WHO estimates

1 in 1M

harmed in aviation

WHO estimates

1 in 300

harmed in health care

Unsafe care is in the

Top 10 causes

of death or disability worldwide

15%

of healthcare costs due to
unsafe care

42B USD

associated costs globally
with medication error

4 in 10

are harmed in primary and
outpatient health care

Yearly 5%

of us adults experience
diagnostic error

80%

of harm is preventable in primary
and outpatient health care

5% - 50%

of all medical errors in primary
care are administrative

(Source: World Health Organization, Patient Safety, 13 September 2019. [who.int/news-room/fact-sheets/detail/patient-safety](https://www.who.int/news-room/fact-sheets/detail/patient-safety),
[who.int/news-room/facts-in-pictures/detail/patient-safety](https://www.who.int/news-room/facts-in-pictures/detail/patient-safety))

Quality & Regulatory Affairs + Information Governance

- Security By Design
- Blue & Red Team
- SOC2
- NIST CSF 2.0

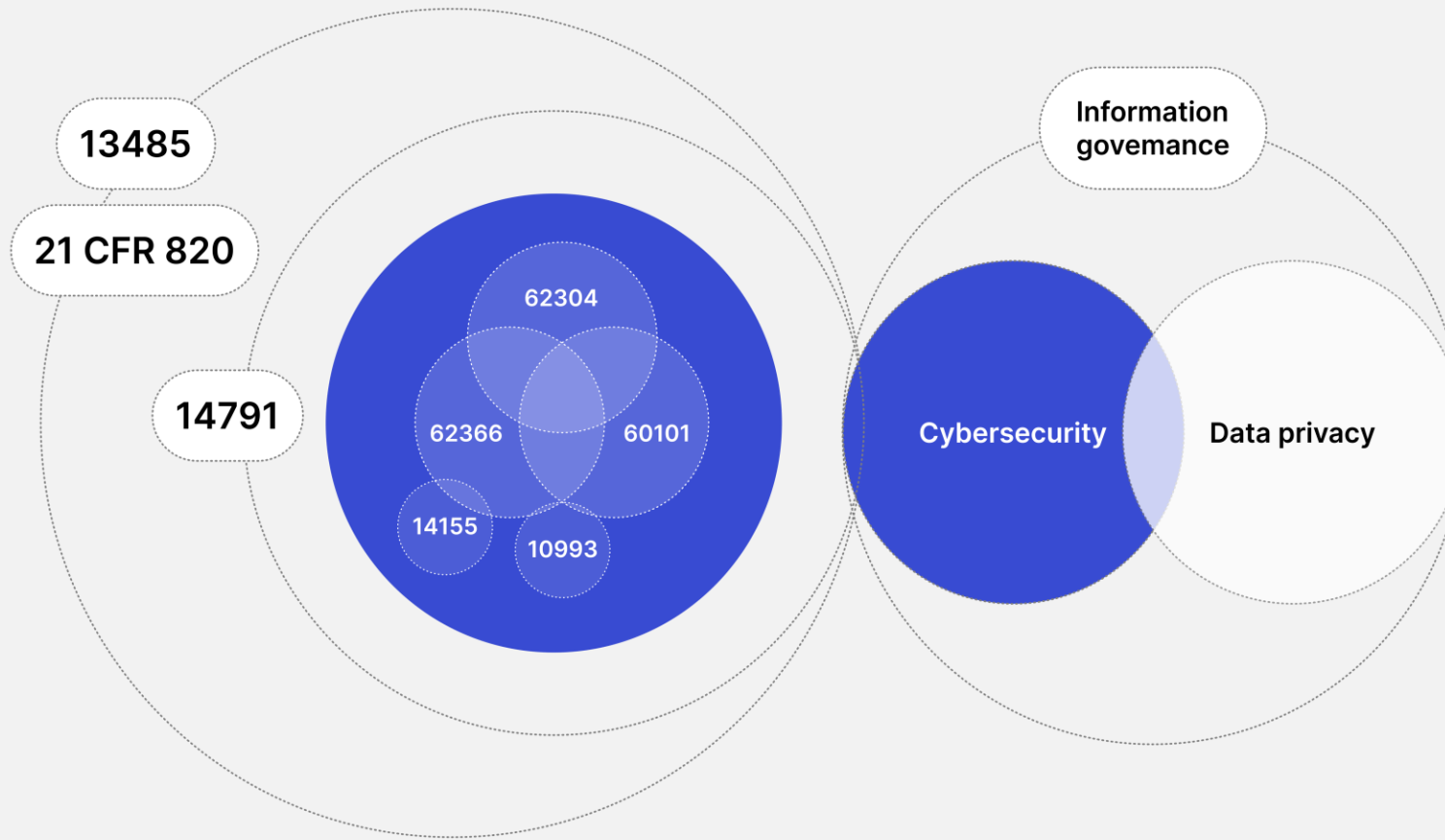
- HIPAA & HITRUST
- Privacy Assessment
- GDPR (EU CITIZENS)
- PEPIDA (CANADA)

- ISO 27001
- ISO 13485 & IEC 62304
- ISO 14971
- HL7 interoperability

- FDA Submission Strategy
- Classification
- Device Dossier



Standards Interaction for Patient Safety



Design for quality

- Quality system **ISO 13485**
- **21 CFR 820**
- Overall Risk Management **ISO 14971**



Test for safety

- **IEC 62304** for SW lifestyle
- **IEC 60601** for electrical safety
- **ISO 10993** for biocompatibility



Test for efficacy

- **ISO 14155** for trial design
- Performance and benefit

ISO 14971 & Check Greenlight Guru

Risk management for medical devices

The purpose of this infographic and the ISO 14971 standard is to help med device manufacturers establish a risk management process that they can use to:

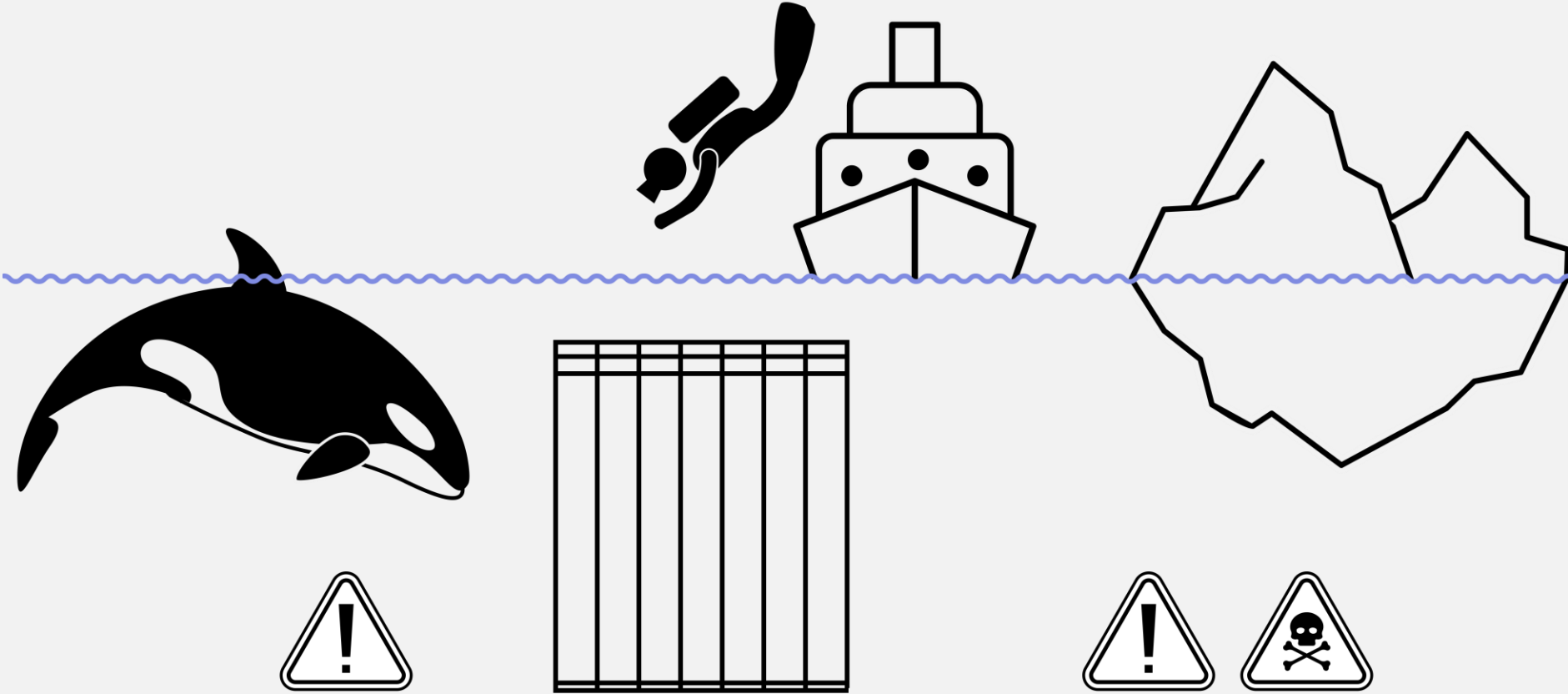
Identify Hazards

**Estimate and evaluate
risks**

**Develop, implement and
monitor the effectiveness
of risk control measure**



Hazards, Harm, Risks and Controls



Hazard

Something that can potentially cause harm

Risk

= hazard + exposure

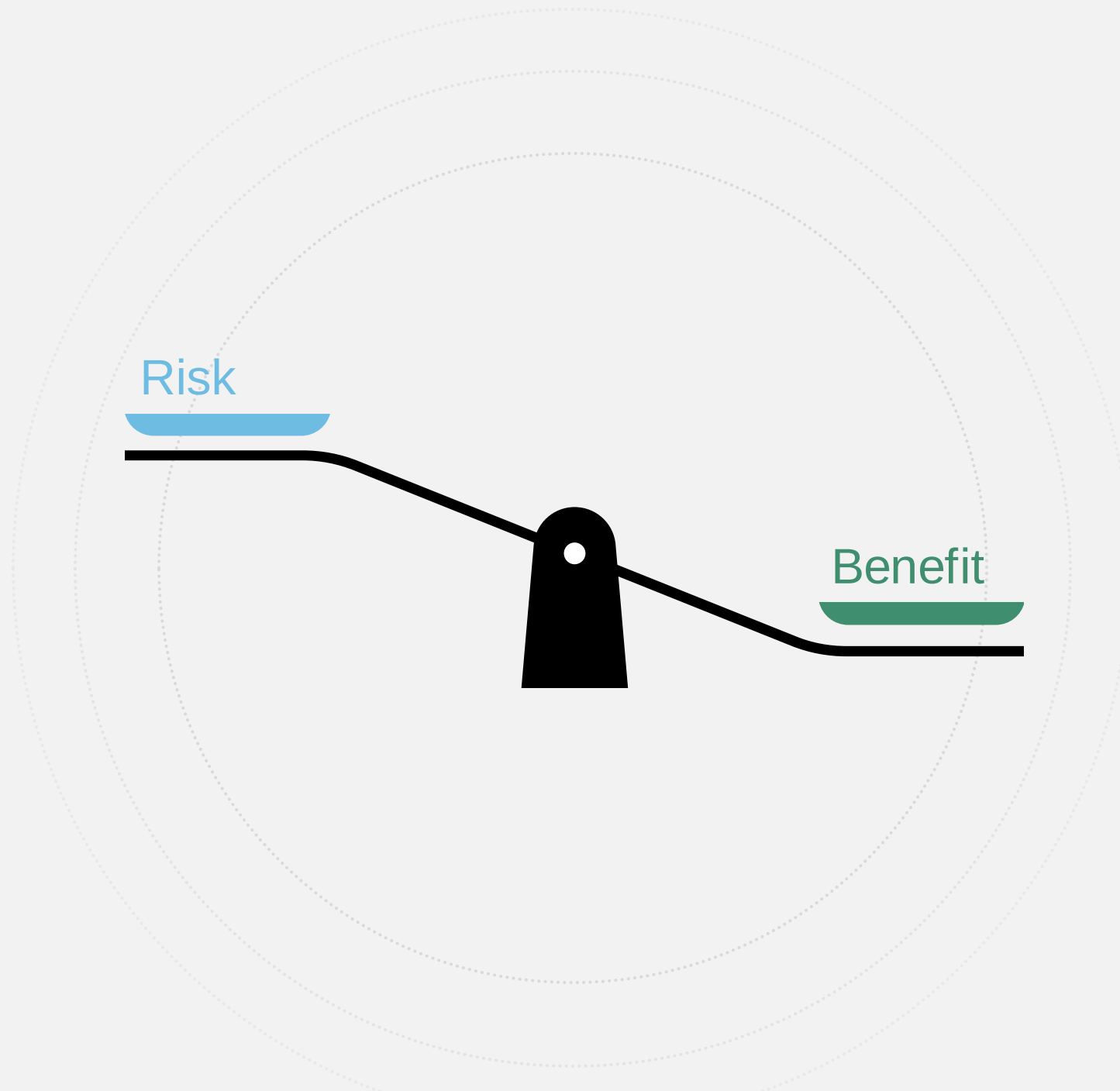
Balance



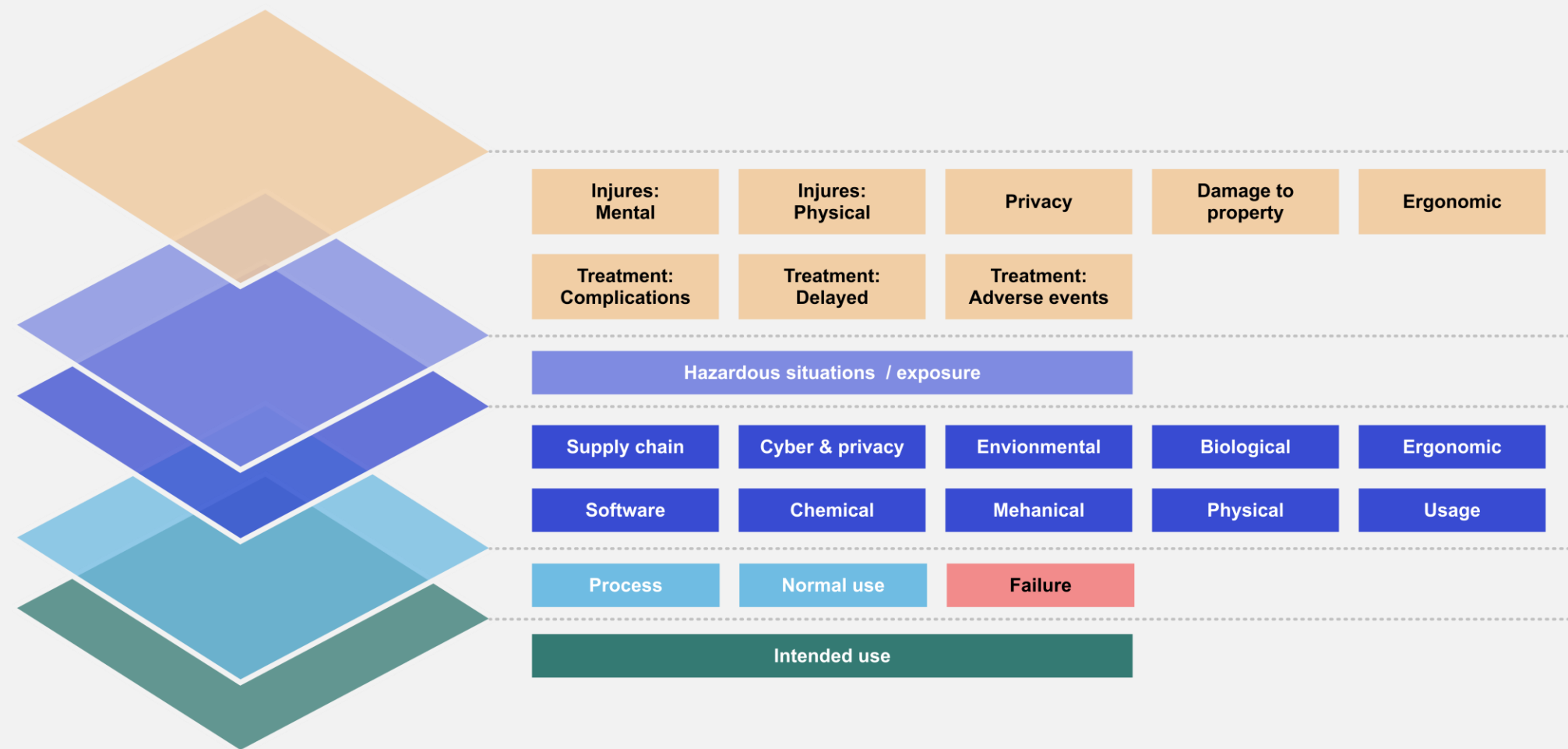
Risks of using the device



Benefits that risks brings



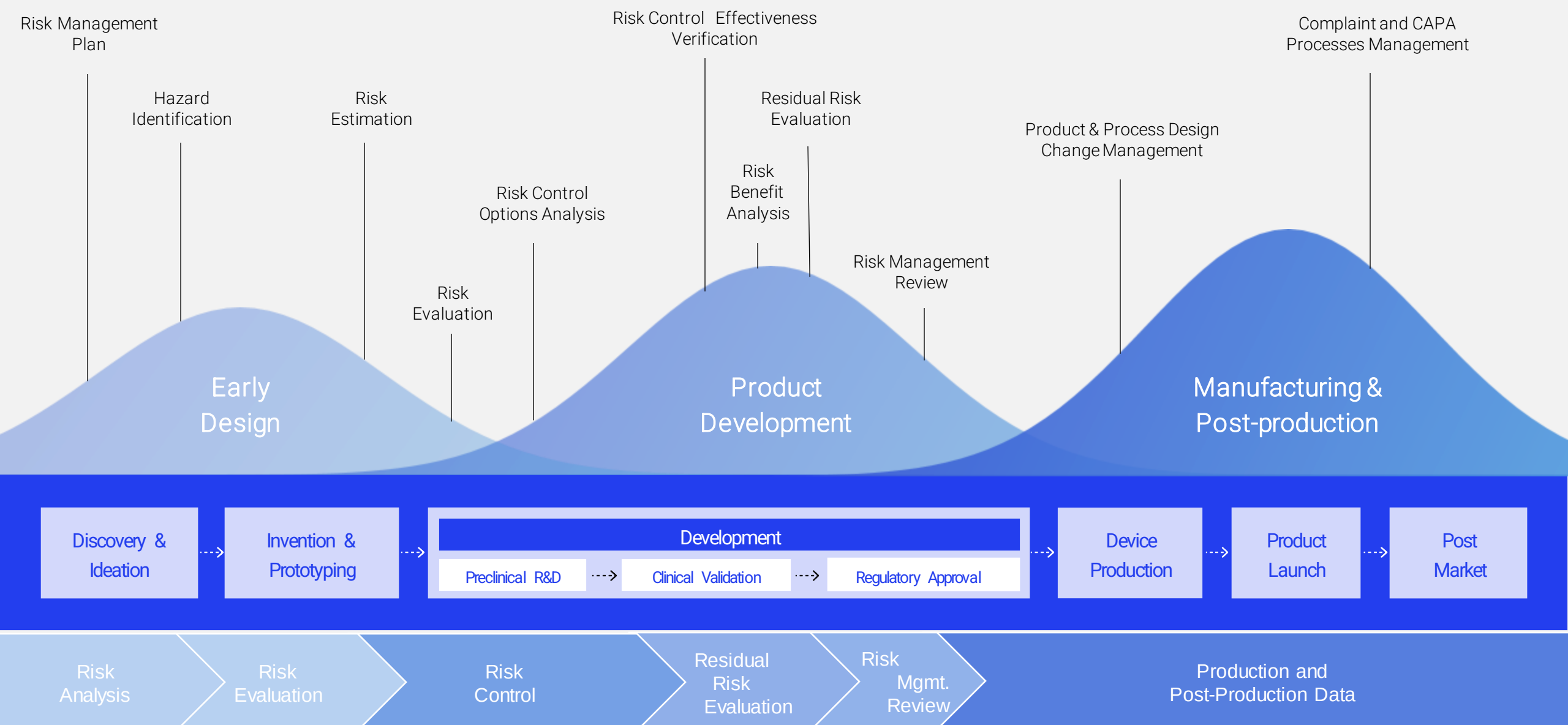
Decoding the Hazard-Harm Connection



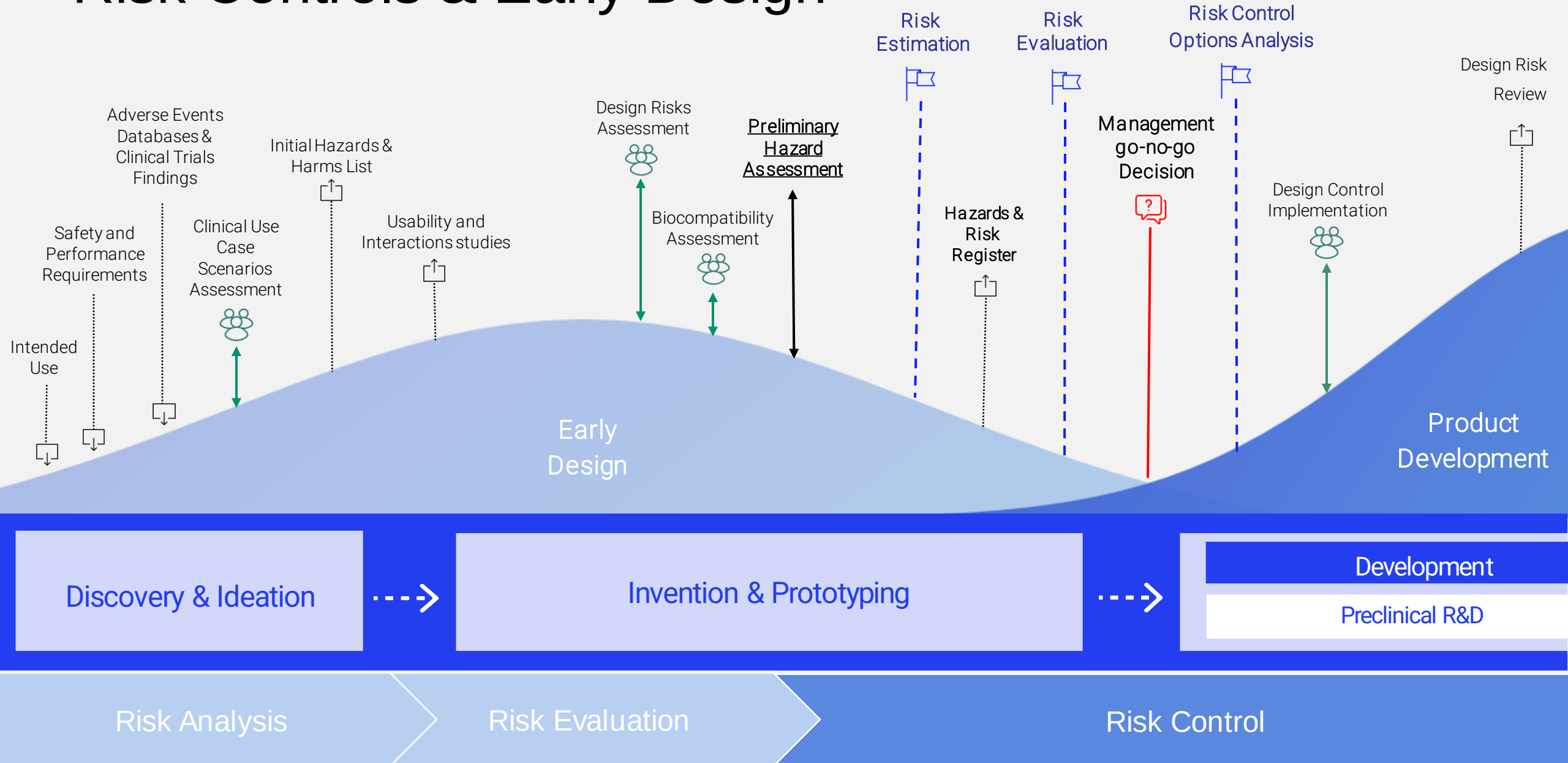
A Journey Through the Product Lifecycle

Ensuring Risk Management at Every Stage

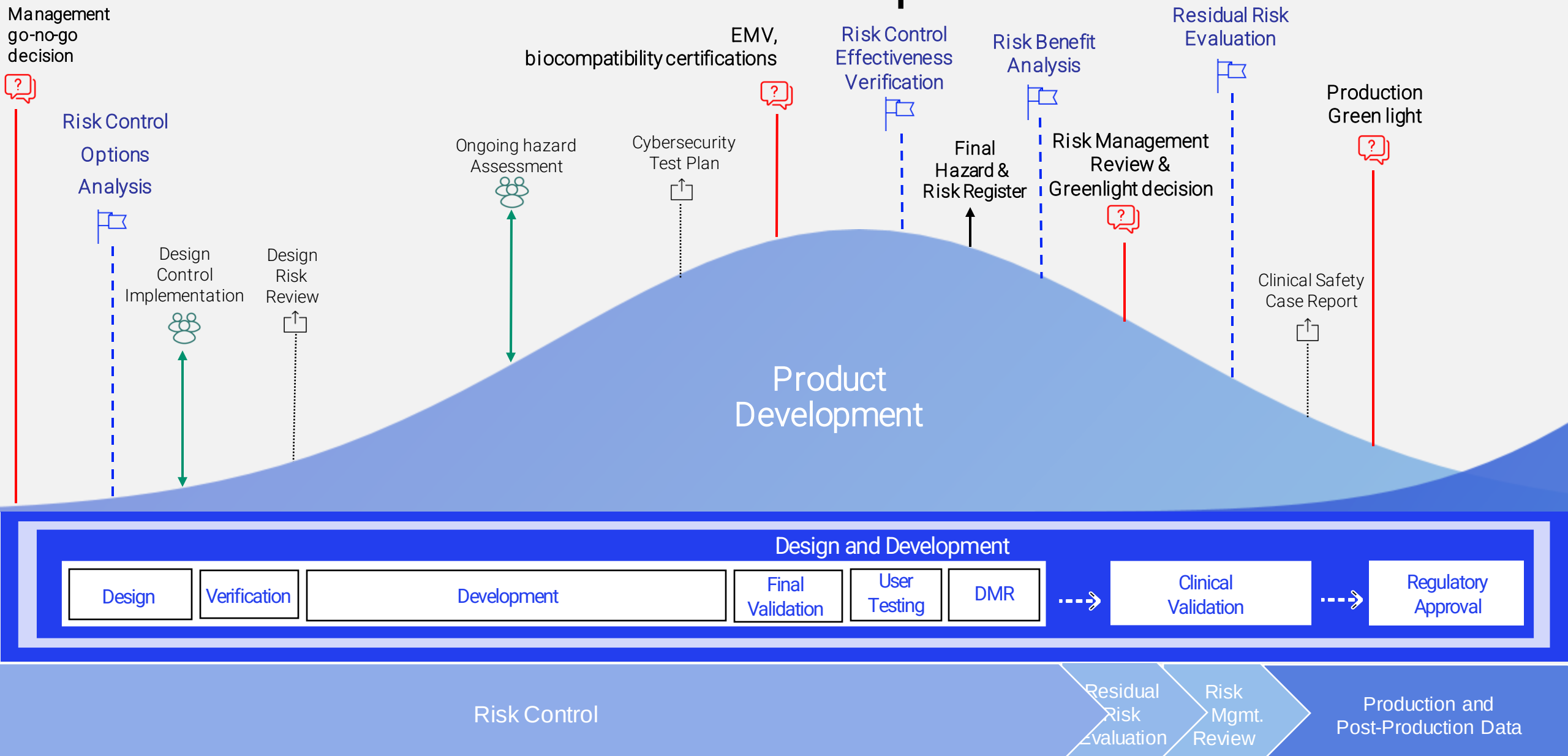
Risk Management & Total Product Life Cycle



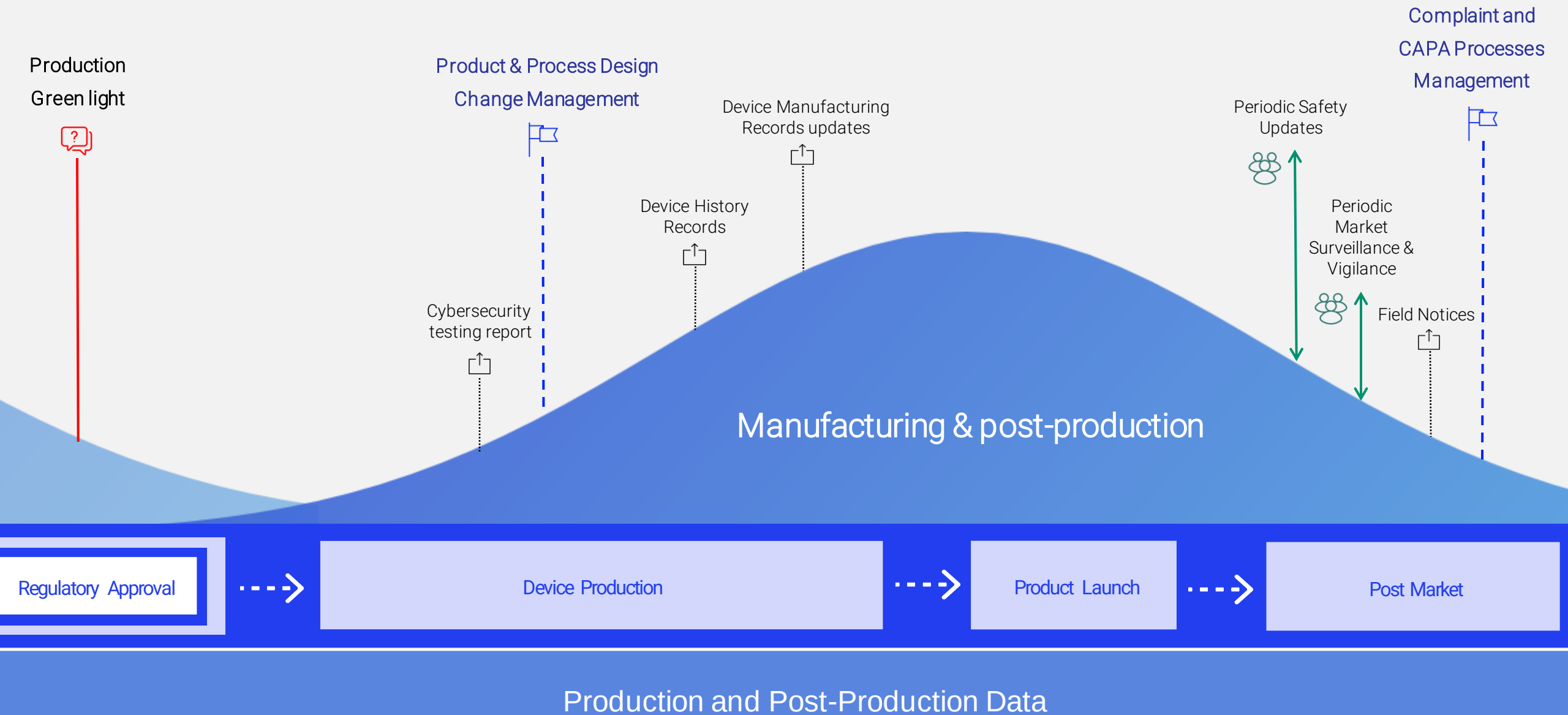
Risk Controls & Early Design



Risk Controls & Product Development



Risk Controls & Manufacturing and post-production



Essential Recommendations for Success



The sooner the better



Sponsorship and team
commitment



Educate and assess



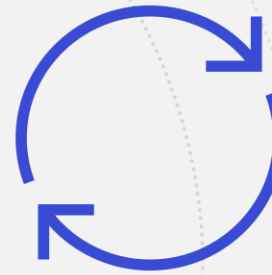
Cross-functional team



Clear responsibilities



Critical thinking



Team continuity



Stick to the Risk
Management Plan



Manage evidence



E2E traceability



Review & Sign-off

(don't forget about
Cybersecurity)



Don't settle !

Empowering your digital tomorrow

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